



MTN

MTN Uganda Limited

Interim financial results for the
six months ended 30 June 2026



Total subscribers

25.4mincreased by **11.2%**

Active data subscribers

12.6mincreased by **16.3%**

Fintech subscribers

14.8mincreased by **11.5%**

Service revenue

Ush 1.9tnincreased by **9.4%**

Voice revenue

Ush 640.4bnincreased by **1.8%**

Data revenue

Ush 566.8bnincreased by **15.6%**

Fintech revenue

Ush 580.6bnincreased by **10.7%****EBITDA** increased by **4.7%** to **Ush 967.5bn****EBITDA margin** decreased by **2.5 pp** to **51.2%****Total Capex** increased by **62.7%** to **Ush 455.1bn**
(Capex excluding leases **Ush 317.7bn**)**PAT** increased by **37.7%** to **Ush 367.5bn**

**Unless otherwise stated, financial and non-financial growth rates are presented on a year-on-year basis (YoY, 6M to 30 June 2026 versus 6M to 30 June 2025).*

Service revenue excludes device and SIM card revenue. Data revenue is mobile and fixed access data services and excludes roaming and wholesale revenue. Fintech includes MoMo and airtime advance (Xtratime). Active mobile users are a count of all subscribers at a point in time, which had a revenue generating event in the specified period (90 days) prior to that point in time. Active data users represent the number of subscribers who, within the past 30 days, have consumed at least 5 MB of data. Active fintech users represent the number of subscribers who have conducted at least one transaction on the electronic wallet platform within the past 30 days.

Abbreviations:

- EBITDA - Earnings before interest, tax, depreciation and amortization
- Capex - Capital expenditure
- PAT - Profit after tax
- Pp - Percentage points

Key messages

- Resilient H1 performance despite Q1 operational headwinds
- Growth underpinned by sustained network investment and customer acquisition
- Disciplined execution driving data and fintech growth
- EBITDA margin remained resilient above 50%
- Maintained healthy balance sheet and preserved financial flexibility
- Medium-term guidance maintained
- Quarterly interim dividend declared of Ush 8.75 per share | Total H1 26 dividend of Ush 17.25 per share reinforcing our commitment to enhance shareholder returns

Financial Highlights

Ush (in millions)	H1 2026	H1 2025	YoY Change	Q2 2026	Q2 2025	YoY Change
Total revenue	1,888,244	1,722,029	9.7%	973,758	874,077	11.4%
Non-service revenue	22,429	16,992	32.0%	13,855	10,423	32.9%
Service revenue	1,865,815	1,705,037	9.4%	959,903	863,654	11.1%
Data	566,762	490,238	15.6%	299,145	254,643	17.5%
Voice	640,404	628,968	1.8%	313,268	308,846	1.4%
Fintech	580,585	524,608	10.7%	306,077	268,981	13.8%
Mobile money	567,953	512,737	10.8%	300,144	263,180	14.0%
Xtratime	12,632	11,871	6.4%	5,933	5,801	2.3%
Digital revenue	10,492	6,643	57.9%	5,104	3,127	63.2%
Other service revenue	67,572	54,580	23.8%	36,309	28,057	29.4%
Other income	346	2,310	-85.0%	137	2,192	-93.8%
Total expenses	921,078	800,103	15.1%	469,256	395,986	18.5%
EBITDA	967,512	924,236	4.7%	504,639	480,283	5.1%
EBITDA margin	51.2%	53.7%	-2.5 pp	51.8%	54.9%	-3.1 pp
EBIT	665,982	664,648	0.2%	350,939	347,701	0.9%
EBIT margin	35.3%	38.6%	-3.3 pp	36.0%	39.8%	-3.8 pp
Profit after tax (PAT)	367,493	266,950	37.7%	193,494	86,063	124.8%
PAT margin	19.5%	15.5%	4.0 pp	19.9%	9.8%	10.1 pp
Capex (IFRS 16)	455,116	279,663	62.7%	216,884	68,258	217.7%
Capex (ex-leases)	317,669	219,734	44.6%	116,199	101,085	15.0%
Capex intensity	16.8%	12.8%	4.0 pp	11.9%	11.6%	0.3 pp

MTN Uganda delivered a solid performance in the first half of 2026, with improving momentum in the second quarter, as the business recovered from the disruptions experienced earlier in the year.

Sylvia Mulinge, CEO - MTN Uganda



The improved performance reflects the resilience of our operating model, the strength of our customer base, and continued execution of our strategic priorities. We remain confident in Uganda's long-term growth prospects and are committed to creating sustainable value for our shareholders and all stakeholders through disciplined investment, innovation and execution.

Overall, the macroeconomic backdrop was supportive of our operations, notwithstanding prevailing external uncertainties in relation to the conflict in the Middle East. The combination of stable inflation, a resilient currency and prudent macroeconomic policies provided a favorable operating environment. Headline inflation averaged 3.1% (H1 2025: 3.6%), supported by subdued food inflation underpinned by favourable weather conditions. The Ugandan shilling depreciated by 1.4% in the period against the US dollar largely on account of FX pressures related to the escalating global oil prices and increased corporate demand for dollars. Monetary policy remained appropriately balanced, supporting macroeconomic stability while anchoring inflation expectations in the period. The Central Bank Rate was maintained at 9.75%, however the cash reserve requirement for commercial banks increased from 9.5% to 11.0% to manage liquidity in the economy.

As part of our network ambitions, we deployed Ush 317.7 billion in capex (excluding leases) across our core network during the period. Our investment was largely focused on network capacity expansion and fiber densification to support our data growth aspirations. We deployed 224 network sites across the country in line with our geographical coverage obligations, in turn expanding population coverage for 4G to 93.3% (H1 2025: 88.2%) and 5G coverage to 25.6% (H1 2025: 19.0%).

These investments, in combination with continued focus on service delivery, increased our overall customer base to 25.4 million, with data and fintech subscribers up by 16.3% and 11.5% respectively. Service revenue advanced by 9.4%, led by contributions from our data and fintech segments while cost discipline enabled an EBITDA uplift of 4.7%. The EBITDA margin remained in line with our medium-term guidance at 51.2%, reinforcing the resilience of our business operations.

In the period, we further strengthened our leadership team with the appointment of Mr. Phrase Lubega as Managing Director of MTN Mobile Money Uganda Limited in June 2026. With over three decades of experience spanning telecommunications, information technology and financial services, he brings a wealth of leadership expertise and a proven track record of driving growth, innovation and operational excellence across multiple markets.

His appointment underscores the company's ability to execute its fintech strategy and deliver sustainable long-term value. The Board extends its sincere appreciation to Ms. Sarah Bateta Okwi for her leadership and stewardship of the business during the transition period.

Given the solid half-year performance, the Board has declared a quarterly interim dividend of Ush 8.75 per share (Ush 195.9 billion) for our shareholders. This brings the total dividends declared in H1 2026 to Ush 17.25 per share (Ush 386.2 billion). The recommendation reflects the underlying strength and quality of our earnings, robust free cash flow generation and balance sheet.

Creating value for our shareholders and broader stakeholder base

Guided by our commitment to creating shared value, our sustainability agenda is embedded across the business through four key pillars: eco-responsibility, sustainable societies, ethical governance, and economic value creation. Through these pillars, we have continued to expand digital and financial inclusion, reduce our environmental footprint, strengthen governance, and contribute meaningfully to Uganda's socio-economic development, ensuring that our growth delivers lasting benefits for all stakeholders.

Under environmental sustainability, we commissioned a 490kWh solar power system at our headquarters as we operate a hybrid power model alongside hydroelectric power. This has enabled us to run a green efficient operation contributing to our **Project Zero** initiative. Notably, we continue to operate over 90% of our tower sites on clean energy sources, utilizing solar, hydro power and lithium-ion batteries.

Socially, through the MTN Foundation and in partnership with the Ministry of ICT and National Guidance and Centenary Technology Services, MTN Uganda launched the **MTN Spark Hub** at Kabale University to expand digital skills, innovation and entrepreneurship opportunities for youth. The initiative forms part of the broader **MTN ACE** programme, a Ush 4 billion investment over three years that will establish four regional innovation hubs and support more than 20,000 students and community members across Uganda. For our people, we continue to invest in future-fit talent through AI fluency training and supporting responsible AI adoption across the business. This is expected to enhance productivity and strengthen our ability to deliver better, more innovative solutions for customers.

Through transparent and constructive engagement with Uganda Revenue Authority, MTN Uganda remains committed to responsible tax practices and sustainable value creation. In H1 2026, we contributed Ush 803.8 billion in direct and indirect taxes, reinforcing our role in supporting government revenue mobilisation and the delivery of essential public services.

Management extends its sincere appreciation to the customers, employees and partners for their continued trust, dedication and support during this period. We remain committed to delivering impactful solutions and creating sustainable shared value for all stakeholders.

Sustained commercial momentum underpins continued growth

Service revenue increased by 9.4%, reflecting a steady recovery across both our connectivity and fintech businesses. Our mobile subscriber base grew to 25.4 million during the period, supported by sustained demand for our products and services. This growth was underpinned by continued engagement with customers and trade partners with a focus to enhance affordability, convenience, and accessibility across our offering.

Data revenue increased by 15.6%, supported by focused investment in network quality and customer value management. Growth in the first half was moderated by the temporary internet service disruptions experienced during the first quarter, as well as the increasing prevalence of illegal public Wi-Fi resellers offering unlimited data packages through dedicated business fiber and fixed wireless services. Notwithstanding these factors, data revenue performance improved in the second quarter on account of robust demand for connectivity. Active data subscribers increased by 16.3% to 12.6 million, supported by our attractive smartphone proposition, resulting in a smartphone penetration of 42.2% (H1 2025: 40.1%). The expanding subscriber base and increased adoption of smart devices drove a 26.9% increase in data traffic, with average MB consumption per subscriber rising by 9.2%. Furthermore, 4G traffic accounted for 80.8% of total data usage (H1 2025: 80.1%), reflecting the quality, reliability and stability of our network.

Our fiber footprint expanded significantly during the period, growing by 90.1% to over 35,000km, with a primary focus on homes and business enterprises across the country. Our home broadband base increased by 68.9%, anchored by our extensive network investment and affordable high-speed internet proposition in a highly competitive market. Data contribution to service revenue expanded by 1.6 pp to 30.4% (H1 2025: 28.8%).

Voice revenue increased by 1.8%, demonstrating the resilience of the business despite the impact of the new Mobile Termination Rate (MTR) introduced earlier in the year. Growth was supported by targeted subscriber acquisition and retention initiatives that drove usage, partially offsetting the MTR pressure, highlighting the strength of our customer base and execution capabilities.

In the period, we launched the **Free your Fire** campaign, a strategic promotional partnership to drive customer engagement and the adoption of our comprehensive suite of propositions tailored to different usage habits and budgets. Voice contribution to service revenue declined by 2.6 pp to 34.3% (H1 2025: 36.9%), reflecting the increasing contribution of higher-growth data and fintech revenue segments.

Fintech revenue increased by 10.7%, supported by growth in the active customer base and the enhanced proposition for our ecosystem partners. While the business experienced temporary operational disruptions within the agent network following country-wide regulatory reforms, our performance improved during the second quarter, underpinned by the resilience of our digital ecosystem.

These efforts translated into 11.5% growth in active users, contributing to a 9.5% increase in transaction volumes to 2.6 billion and a 26.8% increase in transaction value to Ush 113.3 trillion. The fintech agent network expanded by 23.8% to 270.5k, while our merchant network grew to 199.8k, reflecting continued adoption of digital and cashless payment solutions.

Advanced services revenue increased by 26.2%, underscoring the successful execution of our strategy to diversify revenue streams. This strong performance was driven by sustained growth in payments and BankTech services, as customers increasingly embraced digital financial solutions. Consequently, the contribution of advanced services to overall MoMo revenue increased to 30.4% (H1 2025: 30.0%), while fintech revenue contribution to service revenue improved by 0.3 pp to 31.1% (H1 2025: 30.8%).

EBITDA increased by 4.7% to Ush 967.5 billion, supported by continued service revenue growth and cost discipline measures in the business. This performance was achieved despite inflationary pressure on operating expenses, particularly fuel prices in the period. Liquid fuel inflation increased to an average of 16.8% in Q2 2026 (Q1 2026: 1.6%). Our expense efficiency programme delivered cost savings of Ush 11.1 billion, showing our continued focus on operational discipline and a culture of efficiency across the business. As a result, the EBITDA margin remained resilient at 51.2%, above our medium-term guidance of 50.0%.

Net finance costs increased by 16.6%, mainly reflecting higher lease costs associated with the accelerated network site build during the period. We maintained a healthy leverage position, with net debt-to-EBITDA at 0.9x compared to 0.7x in H1 2025 ensuring balance sheet strength and flexibility to support our growth ambitions.

Profit After Tax increased by 37.7%, supported by resilient earnings performance and reprieve from a lower tax charge during the period. The tax charge was reduced by 43.1%, reflecting the impact of the once-off transfer pricing settlement paid the previous year. Consequently, net profit margin improved to 19.5%, compared to 15.5% the prior year.

Capex increased by 62.7% to Ush 455.1 billion as we accelerated our core network build, strengthening network resilience and coverage expansion. Capex excluding leases increased by 44.6% to Ush 317.7 billion, representing capex intensity of 16.8% (H1 2025: 12.8%).

Outlook

According to the Ministry of Finance, Uganda's economy is estimated to have grown by 6.4% in FY2025/26, up from 6.3% in FY2024/25 supported by commercialization of agriculture, advancement in manufacturing and ICT, and major infrastructure investments. The size of the economy is now estimated at USD 69.3 billion with GDP per capita at USD 1,452, reinforcing Uganda's lower middle-income status. Following the Middle-East conflict and its implications for the economy, Bank of Uganda revised its near-term inflation outlook upward due to anticipated fuel price fluctuations and potential currency pressures arising from external forces. Notwithstanding these macroeconomic uncertainties, we remain optimistic that our strategy in collaboration with policy efforts will support our growth ambitions in the second half of the year.

In connectivity, our focus remains on targeted acquisition, refreshed propositions and CVM-led initiatives to support voice performance and stimulate higher data usage. In fintech, the landscape remains highly competitive, with new entrants emerging increasing pressure on customer acquisition, retention and agent economics. The MoMo agents and merchants' proposition alignment executed in the first half of the year, is set to provide a stronger platform and momentum to improve channel activity thereby supporting healthier transaction growth for the rest of the year. We will complement this with targeted customer education and the expansion of customer use cases to accelerate adoption of advanced services, particularly in payments and BankTech, as we continue to scale the fintech platform beyond basic wallet activity and support sustainable medium-term growth.

On the regulatory front, the UCC is conducting a nationwide enforcement against illegal public Wi-Fi services, which is expected to support a more level competitive environment for licensed operators over time. We remain vigilant about evolving competitive and regulatory dynamics, and we will continue to innovate and deliver differentiated propositions that respond to our customers' changing connectivity needs. We will also sustain investment in network resilience and capacity, while progressing our geographical coverage obligations under the NTO license.

We maintain our medium term guidance of delivering upper teen service revenue growth, stable EBITDA margins above 50%, and capex intensity (excluding leases) in the mid teens as we invest prudently to meet license obligations and reinforce our competitive positioning.

Quarterly interim dividend approval

Notice is hereby given that the Company's directors have approved the payment of a Q2 2026 interim dividend of **Ush 8.75** per share (**Ush 195,904,137,091**) for the six months ended 30 June 2026. This is subject to deduction of withholding taxes. The number of ordinary shares in issue at the date of this declaration is 22,389,044,239.

In compliance with the requirements of USE Listing Rules 2025, the salient dates relating to the payment of the dividend are as follows:

Book Closure Date	Tuesday, 1 September 2026
Dividend Payment Date	Friday, 18 September 2026

The dividend will be transferred electronically to the bank accounts or mobile money wallet.

Directors' statement

The above interim financial statements for the six months ended 30 June 2026 were reviewed by Ernst & Young in accordance with International Standard on Review Engagements (ISRE) 2410.

The financial statements were approved by the Board of Directors on **Thursday, 6 August 2026** and signed on their behalf by:



Sylvia Mulinge
**Chief Executive Officer/
Executive Director**



Andrew Bugembe
**Chief Financial Officer/
Executive Director**

Interim Condensed Consolidated Financial Statements

Consolidated Statement of Comprehensive Income

	June 2026 Reviewed Ush'000	June 2025 Reviewed Ush'000
Revenue from contracts with customers	1,888,244,096	1,722,028,614
Other income	346,432	2,309,894
Direct network and operating costs	(219,472,498)	(190,365,738)
Government and regulatory costs	(45,043,924)	(39,416,855)
Costs of handsets and other accessories sold	(22,979,877)	(15,857,921)
Interconnect and roaming costs	(58,316,649)	(58,419,372)
Employee benefits	(107,930,885)	(85,166,172)
Selling, distribution and marketing expenses	(345,641,745)	(301,109,862)
Increase in impairment of trade receivables	(11,794,647)	(9,483,459)
Other operating expenses	(109,897,840)	(100,283,438)
Depreciation of property, and equipment, and RoU assets	(254,878,749)	(216,912,853)
Amortisation of intangible assets	(46,650,938)	(42,674,847)
Operating profit	665,982,776	664,647,991
Finance Income	36,203,082	31,533,377
Finance costs	(171,576,358)	(148,780,517)
Net foreign exchange losses	(5,522,158)	(3,602,847)
Profit before tax	525,087,342	543,798,004
Income tax expense	(157,594,086)	(276,847,903)
Profit after tax	367,493,256	266,950,101
Other comprehensive income for the year net of tax	-	-
Total comprehensive income for the year	367,493,256	266,950,101
Basic/diluted earnings per share (Ush per share)	16.4	11.9

Consolidated Statement of Financial Position

	June 2026 Reviewed Ush'000	June 2025 Reviewed Ush'000	Dec 2025 Audited Ush'000
Assets			
Non-current assets			
Property, plant and equipment	1,724,052,842	1,364,484,818	1,530,436,217
Right-of-use assets	1,283,225,526	1,158,155,628	1,248,357,937
Intangible assets	317,287,519	347,532,957	352,701,250
Deferred tax assets	10,502,335	26,738,251	13,888,969
Contract assets	41,586,456	34,395,774	39,005,518
Receivables and prepayments	49,815,117	53,129,030	51,471,539
	3,426,469,795	2,984,436,458	3,235,861,430
Current assets			
Inventories	15,345,333	5,066,027	5,942,527
Income tax recoverable	52,390,265	-	-
Contract assets	58,141,166	40,922,363	51,113,663
Trade and other receivables	239,589,897	221,351,710	217,747,225
Current investment	11,101,441	18,278,067	-
Restricted cash	105,587	-	-
Trust account balances	1,454,663,971	1,372,871,420	1,459,494,778
Cash and cash equivalents	233,532,896	206,768,965	388,025,397
	2,064,870,556	1,865,258,552	2,122,323,590
Total assets	5,491,340,351	4,849,695,010	5,358,185,020
Equity			
Ordinary share capital	22,389,044	22,389,044	22,389,044
Retained earnings	1,157,840,937	1,251,045,941	1,203,883,369
Other reserves	38,519,197	-	-
	1,218,749,178	1,273,434,985	1,226,272,413
Liabilities			
Non-current liabilities			
Borrowings	137,398,548	98,107,968	164,878,258
Lease liabilities	1,207,979,153	1,145,319,680	1,198,769,017
Other financial liability	16,925,820	53,556,538	36,508,334
Deferred revenue- IRU assets	12,104,906	11,906,525	11,858,528
Employee share-based payment liability	14,997,111	10,556,681	19,698,314
	1,389,405,538	1,319,447,392	1,431,712,451
Current liabilities			
Trade and other payables	720,829,111	486,348,055	742,096,483
Contract liabilities	29,781,725	33,168,453	34,575,631
Income tax payable	-	34,375,939	6,690,272
Bank overdraft	56,284,848	-	-
Borrowings	204,132,694	24,719,967	80,655,526
Lease liabilities	339,008,287	237,523,186	299,286,410
Other financial liability	44,893,077	34,969,381	38,655,360
Trust account balances	1,454,663,971	1,372,871,420	1,459,494,778
Employee share-based payment liability	8,310,427	7,248,540	7,950,429
Provisions	25,281,495	25,587,692	30,795,267
	2,883,185,635	2,256,812,633	2,700,200,156
Total liabilities	4,272,591,173	3,576,260,025	4,131,912,607
Total equity and liabilities	5,491,340,351	4,849,695,010	5,358,185,020

Consolidated Statement of Changes in Equity

	Ordinary share capital Ush'000	Retained earnings Ush'000	Other Reserves Ush '000	Total equity Ush'000
For the six months ended 30 June 2025				
As at 1 January 2025	22,389,044	1,174,402,716	-	1,196,791,760
Comprehensive income:				
Profit for the period	-	266,950,101	-	266,950,101
Other comprehensive income	-	-	-	-
	-	266,950,101	-	266,950,101
Transactions with owners:				
Dividends paid	-	(190,306,876)	-	(190,306,876)
	-	(190,306,876)	-	(190,306,876)
As at 30 June 2025 (Reviewed)	22,389,044	1,251,045,941	-	1,273,434,985
For the year ended 31 December 2025				
As at 1 January 2025	22,389,044	1,174,402,716	-	1,196,791,760
Comprehensive income:				
Profit for the year	-	678,762,936	-	678,762,936
Other comprehensive income	-	-	-	-
	-	678,762,936	-	678,762,936
Transactions with owners:				
Dividends paid	-	(649,282,283)	-	(649,282,283)
	-	(649,282,283)	-	(649,282,283)
As at 31 December 2025 (Audited)	22,389,044	1,203,883,369	-	1,226,272,413
For the six months ended 30 June 2026				
As at 1 January 2026	22,389,044	1,203,883,369	-	1,226,272,413
Comprehensive income:				
Profit for the period	-	367,493,256	-	367,493,256
Other comprehensive income	-	-	-	-
	-	367,493,256	-	367,493,256
Transactions with owners:				
Reallocation to other reserves	-	(38,519,197)	38,519,197	-
Dividends paid	-	(375,016,491)	-	(375,016,491)
	-	(413,535,688)	38,519,197	(375,016,491)
As at 30 June 2026 (Reviewed)	22,389,044	1,157,840,937	38,519,197	1,218,749,178

Consolidated Statement of Cash Flows

	June 2026 Reviewed Ush'000	June 2025 Reviewed Ush'000
Operating activities		
Cash generated from operations	921,379,372	841,027,185
Interest received	22,871,834	19,811,120
Interest paid on mobile money payables	(13,643,835)	(15,095,377)
Interest paid on borrowings	(20,691,756)	(6,108,132)
Interest paid on lease liabilities	(119,587,689)	(112,272,444)
Interest on financial liability	(2,624,679)	(3,763,612)
Other interest paid	(949,694)	-
Dividends paid	(375,016,491)	(190,306,876)
Income tax paid	(213,287,989)	(250,970,335)
Net cash generated from operating activities	198,449,073	282,321,529
Cash flow from investing activities		
Investment in treasury bills and fixed deposit	(11,101,441)	(17,605,430)
Purchase of property, plant & equipment and IRU	(334,251,270)	(196,845,525)
Proceeds from disposal of property, plant & equipment	560,938	701,217
Purchase of intangible assets	(12,863,320)	(10,404,190)
Proceeds on disposal of intangible assets	1,269,342	-
Net cash used in investing activities	(356,385,751)	(224,153,928)
Financing activities		
Repayments of borrowings	(27,750,000)	-
Proceeds from borrowings	123,000,000	100,000,000
Payment of principal portion of lease liability	(130,389,976)	(93,844,508)
Payment of financial liability	(13,344,798)	(11,050,277)
Net cash used in financing activities	(48,484,774)	(4,894,785)
Net increase / (decrease) in cash and cash equivalents	(206,421,452)	53,272,816
Movement in cash and cash equivalents		
At start of year	388,025,397	151,959,958
Increase / (decrease)	(206,421,452)	53,272,816
Exchange gains / (losses) on cash and cash equivalents	(4,355,897)	1,536,191
Cash and Cash equivalents at the end of the period	177,248,048	206,768,965



Contact

Amanda Bbosa Rabwoni

Senior Manager, Investor Relations

MTN Uganda Limited

Telephone: +256 772 123 195

Email: investorrelations.ug@mtn.com

Rhona Arinaitwe

Senior Manager, Public Relations

MTN Uganda Limited

Telephone: +256 772 123 067

Email: mediaqueriesug@mtn.com

About MTN Uganda

MTN Uganda is one of Africa's largest providers of communications services, connecting approximately 25.4 million people in communities across the country with each other and the world. Guided by a vision to lead the delivery of a bold new digital world, MTN Uganda's leadership position in coverage, capacity and innovation has remained constant since its launch in 1998. MTN Uganda is part of the MTN Group – a multinational telecommunications group, which operates in 16 markets.